ALASKA POWER & TELEPHONE FIBER OPTIC INITIATIVES



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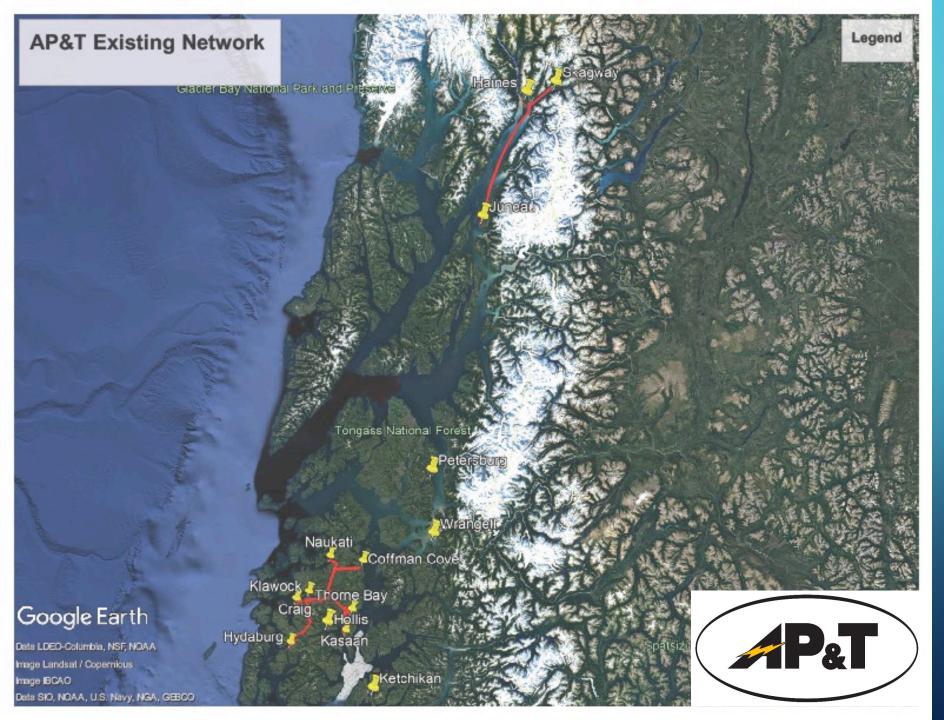
www.aptalaska.com



Bettles & Evansville 🕴 🕒 Jim River Camp Alatna & Allakaket 🦩 🕒 Healy Lake 🎷 📞 Northway Village 🛉 Chisana C Slana MEYERS CHUCK THORNE BAY 1 KETCHIKAN METLAKATLA .

AP&T SERVING RURAL ALASKA SINCE 1957

- Serves 40 rural Alaskan communities in SE AK and remote areas of the interior, spanning 1,100 miles from end to end.
- Small business with \sim 130 employees providing power, telephone, and telecom services
- Subcontractors play a key role in the success of AP&T's projects and operations. Significantly overlap with supply chains for forestry and mining... and AP&T still buys a lot of fuel!
- Serves remote communities in the Tongass National Forest region, which has been subject to significant economic shifts resulting from changes in federal land management policy
- 75% hydropower-based generation company-wide. (Higher percentages in SE AK communities.)
- Employee Stock Ownership Program (ESOP)
- Shares trade in the OTC market: "APTL"
- <u>www.aptalaska.com</u> for additional company details



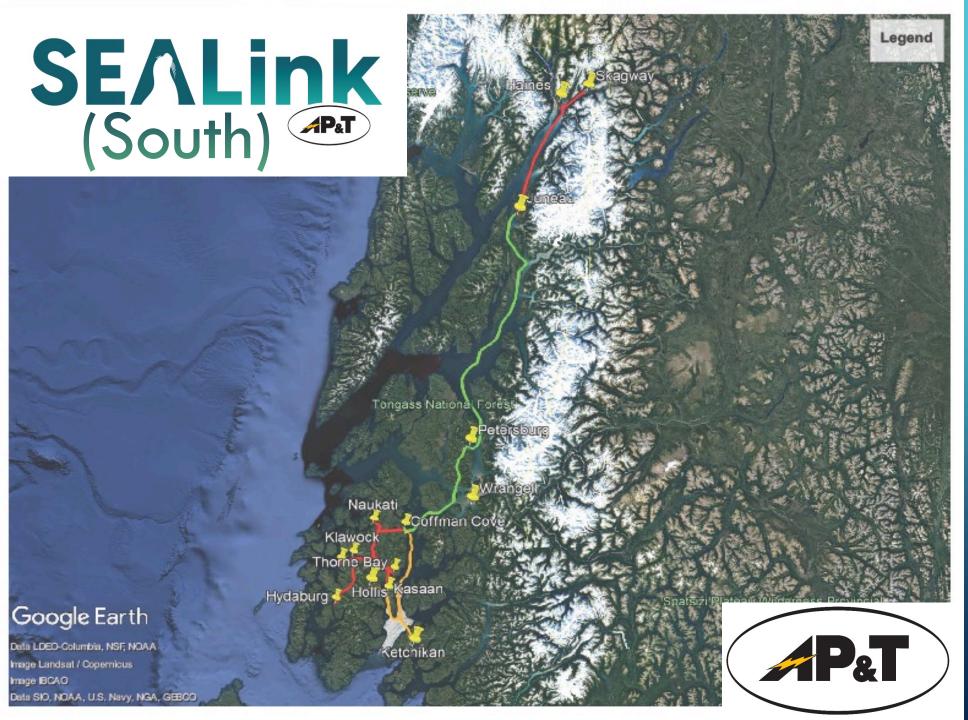
AP&T NETWORK PRE-OCT. 2022

- Lynn Canal Fiber subsea fiber optic cable between Juneau, Haines and Skagway.
- Southeast Alaska Microwave Network (SAMN) - spans SE Alaska from Skagway to Metlakatla.
- Some terrestrial fiber on Prince of Wales Island.
- Existing fiber to the home in certain locations. (Ex: Skagway, Haines)
- Additional FTTH under development!



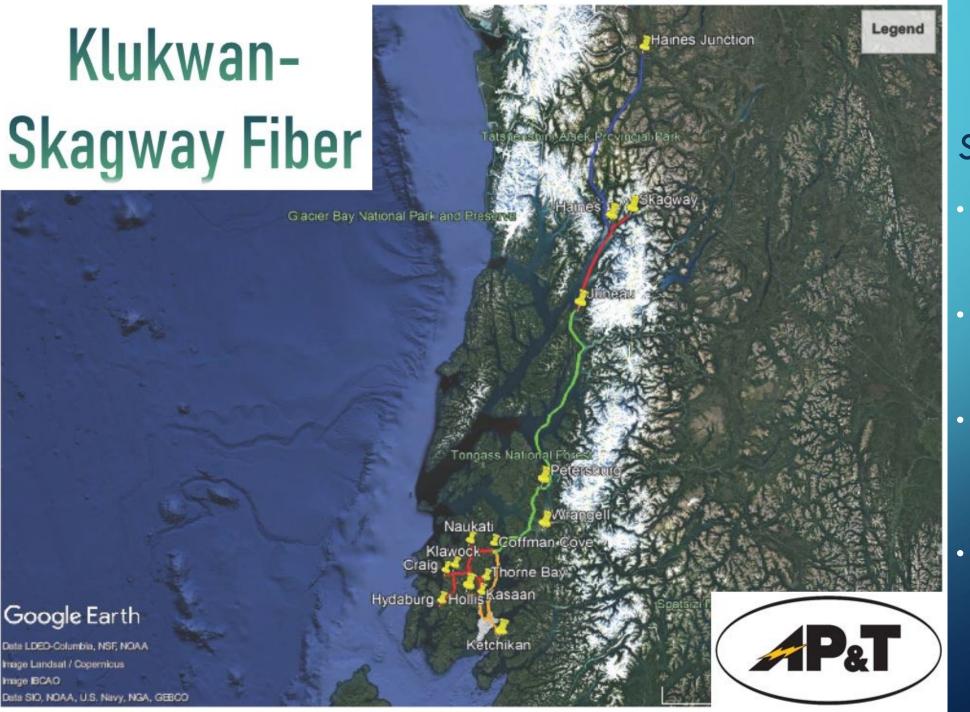
RECONNECT ROUND 2 PROJECT: "SEALINK"

- Fiber optic cable system subsea fiber optic cable interconnecting Juneau, Petersburg, and Coffman Cove. (Completed late October, 2022)
- Fiber to the home installations in Coffman Cove and Kasaan. (2023)
- Provides a platform supporting continued improvement of services.



RECONNECT ROUND 3: "SEALINK SOUTH"

- Priber to the home in Klawock, Craig, and Hollis.
- Subsea fiber interconnecting Coffman Cove, Hollis, and Ketchikan. (2025)
- Work scheduled to occur through 2027.



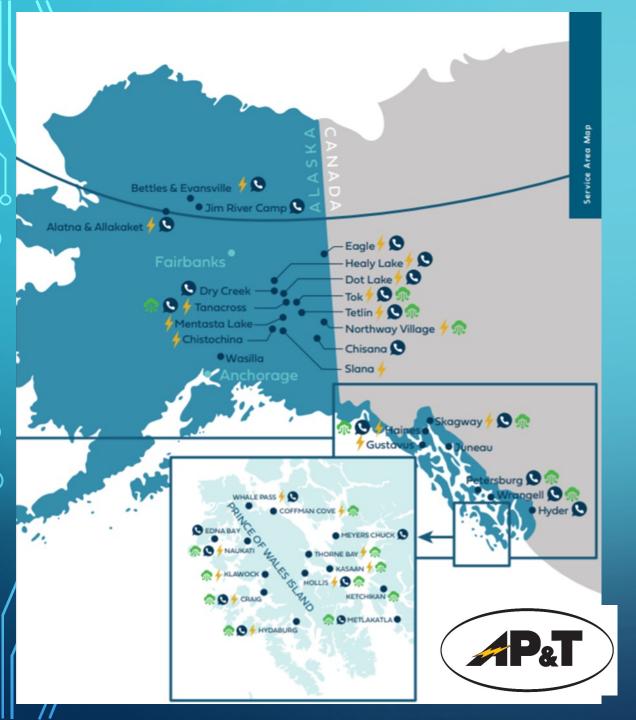
RECONNECT ROUND 3: "KLUKWAN-SKAGWAY FIBER"

- Fiber from Haines to outlying communities, including Klukwan.
- Fiber to the home in areas outlying Skagway (Dyea)
- Supports goal to develop fiber to Haines Junction in Yukon Territory.
- Work scheduled to occur through
 2027



RECONNECT ROUND 4 REQUESTS

- Transport fiber to Whale Pass. (Former Tongass logging community)
- Fiber to the home in the Alaska Native village of Hydaburg, and former the Tongass logging communities of Thorne Bay and Whale Pass.
- Work would occur through 2028.
- Development of a pole line to Whale Pass will help support a potential future electrical intertie allowing this diesel generationreliant community to use surpluses of locally available hydropower.



KEY TAKEAWAYS FROM RECENT PROJECTS

- Order early. Inflation and long lead-times pose serious challenges to projects, especially for high-demand Buy American-compliant items.
- <u>Find common ground</u>. Early engagement with tribal, municipal, and environmental group stakeholders can help build trust, and optimize a project concept that receives broad support.
- Leverage private sector experience to complete projects.
 - Existing industry experience construction and O&M
 - Procurement and contract management experience
 - Matching funds
- Many US suppliers do not have the legal and administrative resources required to confirm Buy American requirements and certify compliance. (Ex: subcomponents in equipment.) This can make it difficult to deal with small businesses, rural contractors, etc. (USDA Buy American includes various non-US countries.)
- Federal agencies lack standard contracts and processes that fit unique Alaska project requirements. Flexibilities are needed.
- It is essential that State and Federal agencies are adequately staffed with capable permitting specialists.
- Assign adequate project management resources to developer and agency efforts. Project and risk management are critical disciplines.









THANKS FROM AP&T!

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