



# ANCSA REGIONAL ASSOCIATION

*Bringing Together Regional Corporation Presidents and CEOs*

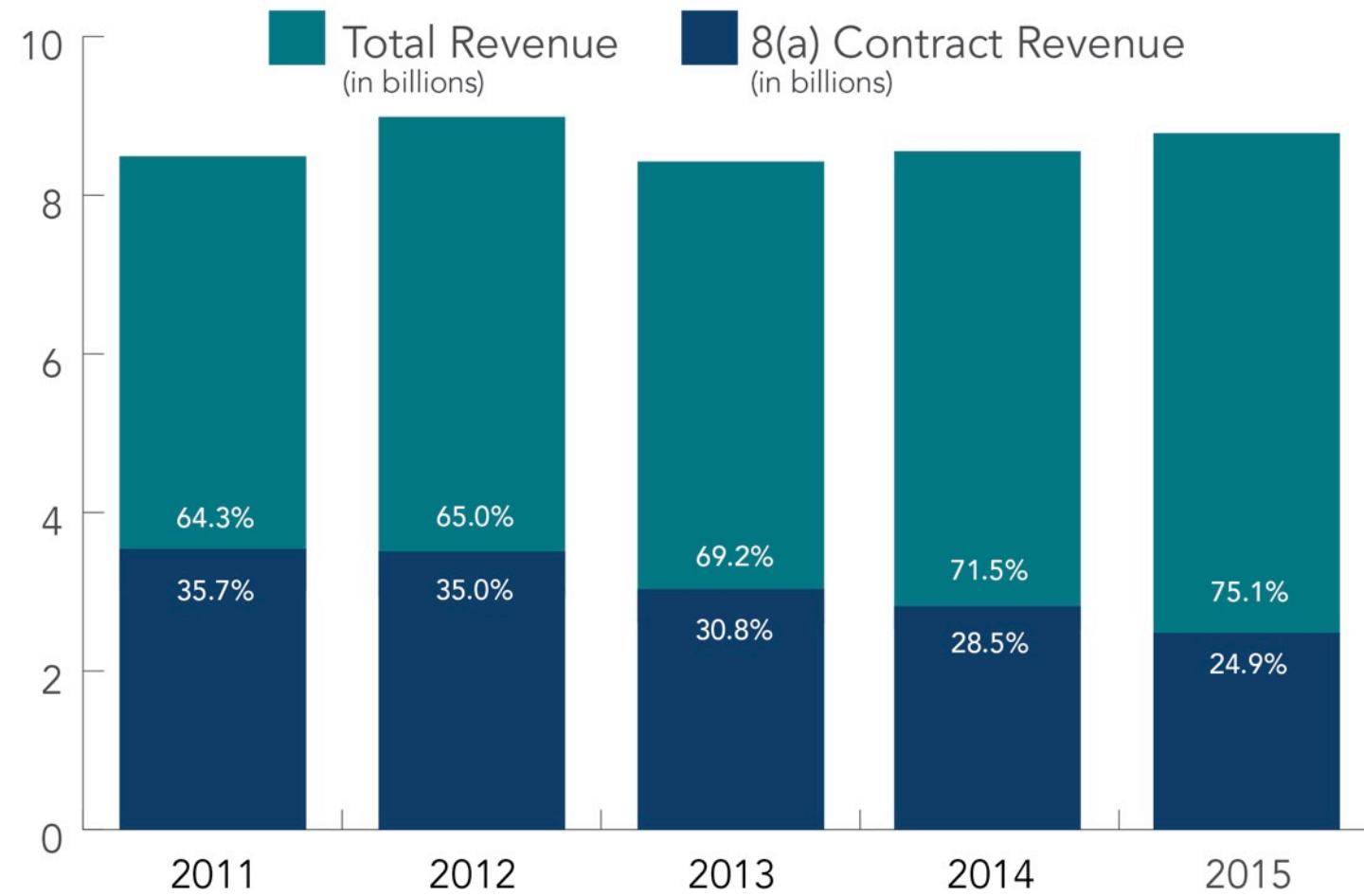
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[www.ancsaregional.com](http://www.ancsaregional.com)

Resource Development Council  
December 15, 2016



## TOTAL REVENUES (IN BILLIONS)





## ANCSA REGIONAL CORPORATIONS 2011-2015 FINANCIAL ANALYSIS

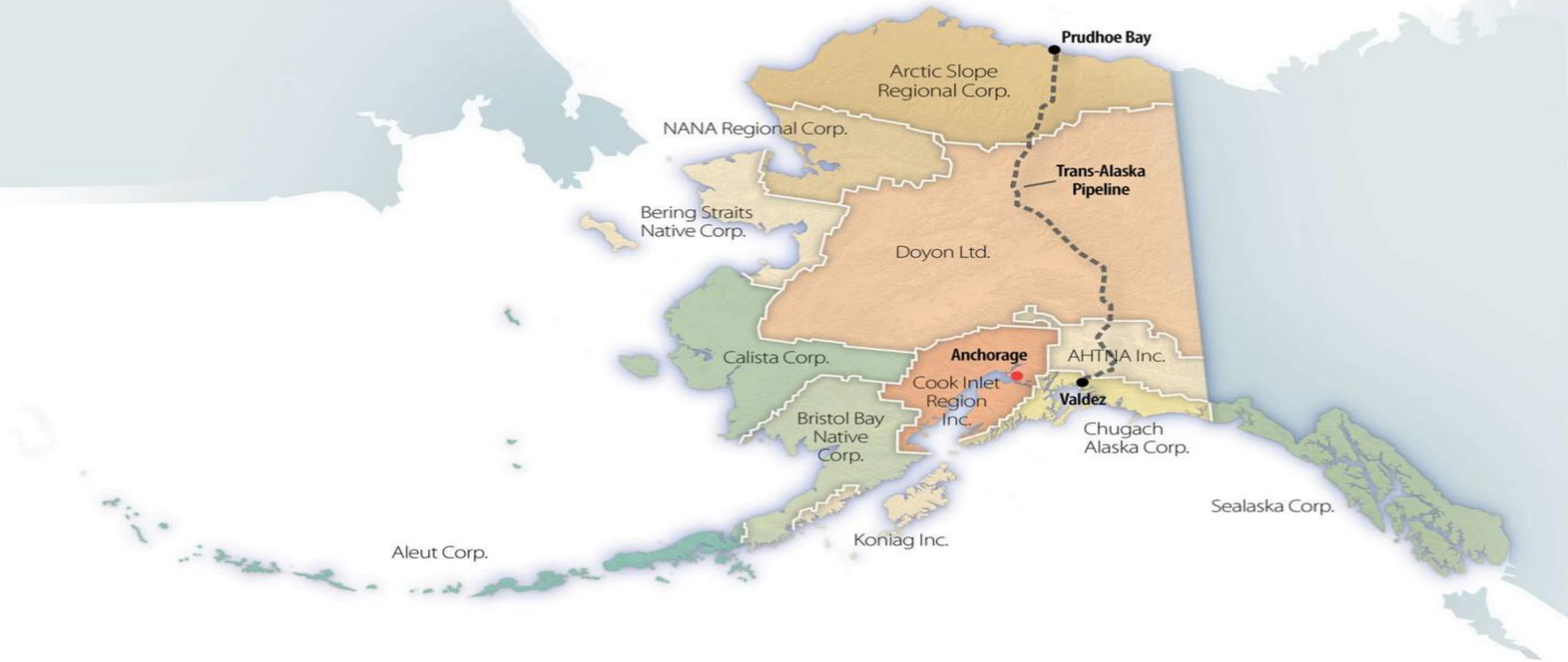
2011 - 2015 Financial Analysis	2011	2012	2013	2014	2015
Total Revenue	\$ 8,455,926,848	\$ 8,972,864,816	\$ 8,498,897,183	\$ 8,575,078,089	\$ 8,714,490,866
8(a) Contract Revenue	\$ 3,020,641,783	\$ 3,139,378,700	\$ 2,614,078,317	\$ 2,443,185,620	\$ 2,176,928,741
8(a) Revenue as per cent of Total Revenue	35.7%	35.0%	30.8%	28.5%	25.0%
Total Net Income	\$ 250,811,171	\$ 270,879,859	\$ 153,695,975	\$ 304,953,947	\$ 240,795,534
Profit Margin	3.0%	3.0%	1.8%	3.6%	2.8%
Total Assets	\$ 6,108,481,052	\$ 6,426,656,335	\$ 6,175,478,080	\$ 6,680,563,275	\$ 6,716,964,325
Return on Assets	4.1%	4.2%	2.5%	4.6%	3.6%
Total Asset Turnover	1.4	1.4	1.4	1.3	1.3
Total Shareholder Equity	\$ 3,613,403,930	\$ 3,845,123,091	\$ 3,790,890,072	\$ 4,116,887,086	\$ 4,090,718,403
Shareholder Equity as per cent of Total Assets	59.2%	59.8%	61.4%	61.6%	60.9%
Return on Equity	6.9%	7.0%	4.1%	7.4%	5.9%
Total Debt Ratio	40.9%	40.2%	38.6%	38.4%	39.1%
Debt to Equity Ratio	69.1%	67.1%	62.9%	62.3%	64.2%
Equity Multiplier	1.7	1.7	1.6	1.6	1.6
Total 7 (i) Distributions Paid				\$ 93,587,000	\$ 131,770,000
Total Dividends Paid to Shareholders	\$ 162,597,825	\$ 165,862,349	\$ 204,997,354	\$ 155,779,801	\$ 167,344,927
Total Dividends as per cent of Net Income	64.8%	61.2%	133.4%	51.1%	69.5%
Total Scholarship Funds Awarded	\$ 6,619,757	\$ 7,652,528	\$ 7,656,962	\$ 6,365,679	\$ 7,098,919
Scholarships as a per cent of Net Income	2.6%	2.8%	5.0%	2.1%	3.0%
Donations to Native non profit efforts	\$ 18,692,168	\$ 22,871,882	\$ 20,436,642	\$ 16,281,172	\$ 15,652,533
Donations to Native non profit efforts as per cent of Net Income	7.5%	8.4%	13.3%	5.3%	6.5%
Donations to non-Native Charities	\$ 1,904,229	\$ 1,837,829	\$ 1,491,683	\$ 1,946,658	\$ 1,571,833
non-Native Charitable Giving as per cent of Net Income	0.8%	0.7%	1.0%	0.6%	0.7%
Percent of Net Income Paid Out in Dividends, Scholarships and Non-Profit Contributions	75.7%	73.2%	152.6%	59.2%	79.6%

Percentage Change from 2014	Averages 2011 - 2015	2015 as percentage of Average	Percentage Change over 5 years
1.6%	\$ 8,643,451,560	100.8%	3.1%
-10.9%	\$ 2,678,842,632	81.3%	-27.9%
-12.3%	31.0%	80.6%	-30.1%
-21.0%	\$ 244,227,297	98.6%	-4.0%
-22.3%	2.8%	97.8%	-6.8%
0.5%	\$ 6,421,628,613	104.6%	10.0%
-21.5%	3.8%	94.3%	-12.7%
1.1%	1.4	96.4%	-6.3%
-0.6%	\$ 3,891,404,516	105.1%	13.2%
-1.2%	60.6%	100.5%	3.0%
-20.5%	6.3%	93.8%	-15.2%
1.9%	39.4%	99.2%	-4.3%
3.1%	65.0%	98.7%	-7.0%
1.2%	1.7	99.5%	-2.9%
40.8%	\$ 112,678,500	116.9%	
7.4%	\$ 171,316,451	97.7%	2.9%
36.1%	70.2%	99.1%	7.2%
11.5%	\$ 7,078,769	100.3%	7.2%
41.2%	2.9%	101.7%	11.7%
-3.90%	\$ 18,786,879	83.3%	-16.3%
21.8%	7.7%	84.5%	-12.8%
-19.3%	\$ 1,750,446	89.8%	-17.5%
2.3%	0.7%	91.1%	-14.0%
34.6%	80.7%	97.9%	5.2%

## What Everyone Should Know About ANCSA Corporations

- **The Alaska Native Land Claims Settlement Act (ANCSA) was an act to settle long standing Alaska Native land claims.**
- **ANCSA did not transfer federal responsibility for the social and health needs of Alaska Native people.**
- **ANCSA was both a cash and land settlement.**
- **ANCSA created 13 Regional Corporations and over 200 Village Corporations.**

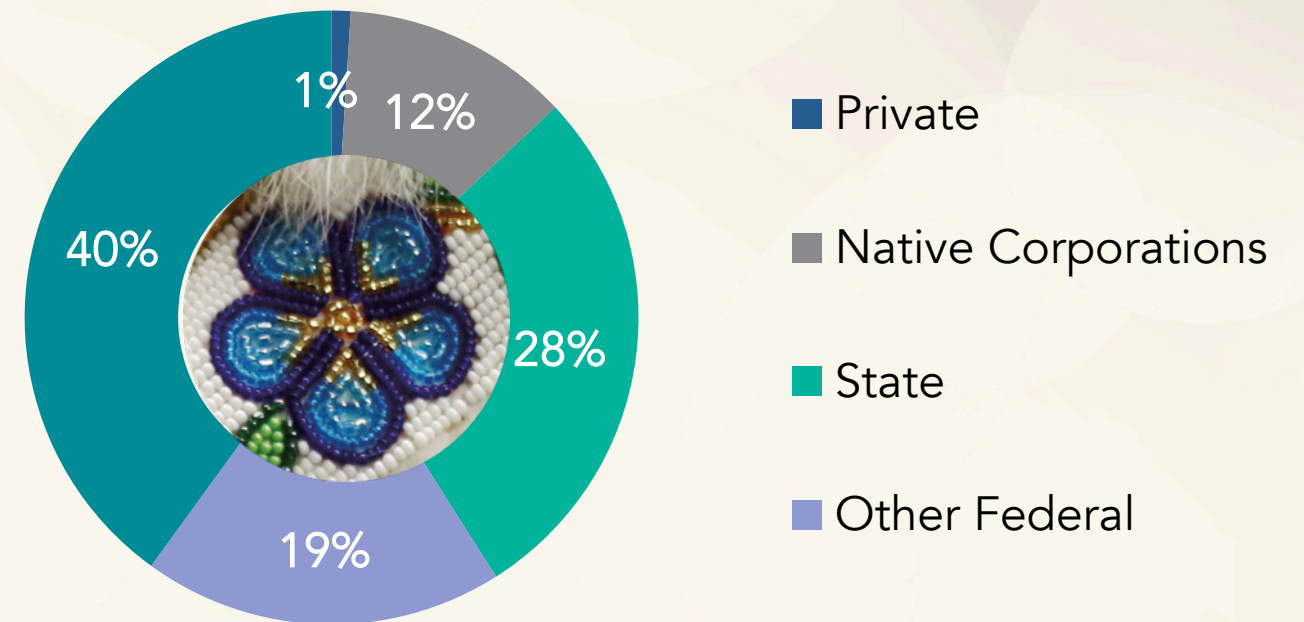
# Alaska Native Claims Settlement Act of 1971



# What Everyone Should Know About ANCSA Corporations

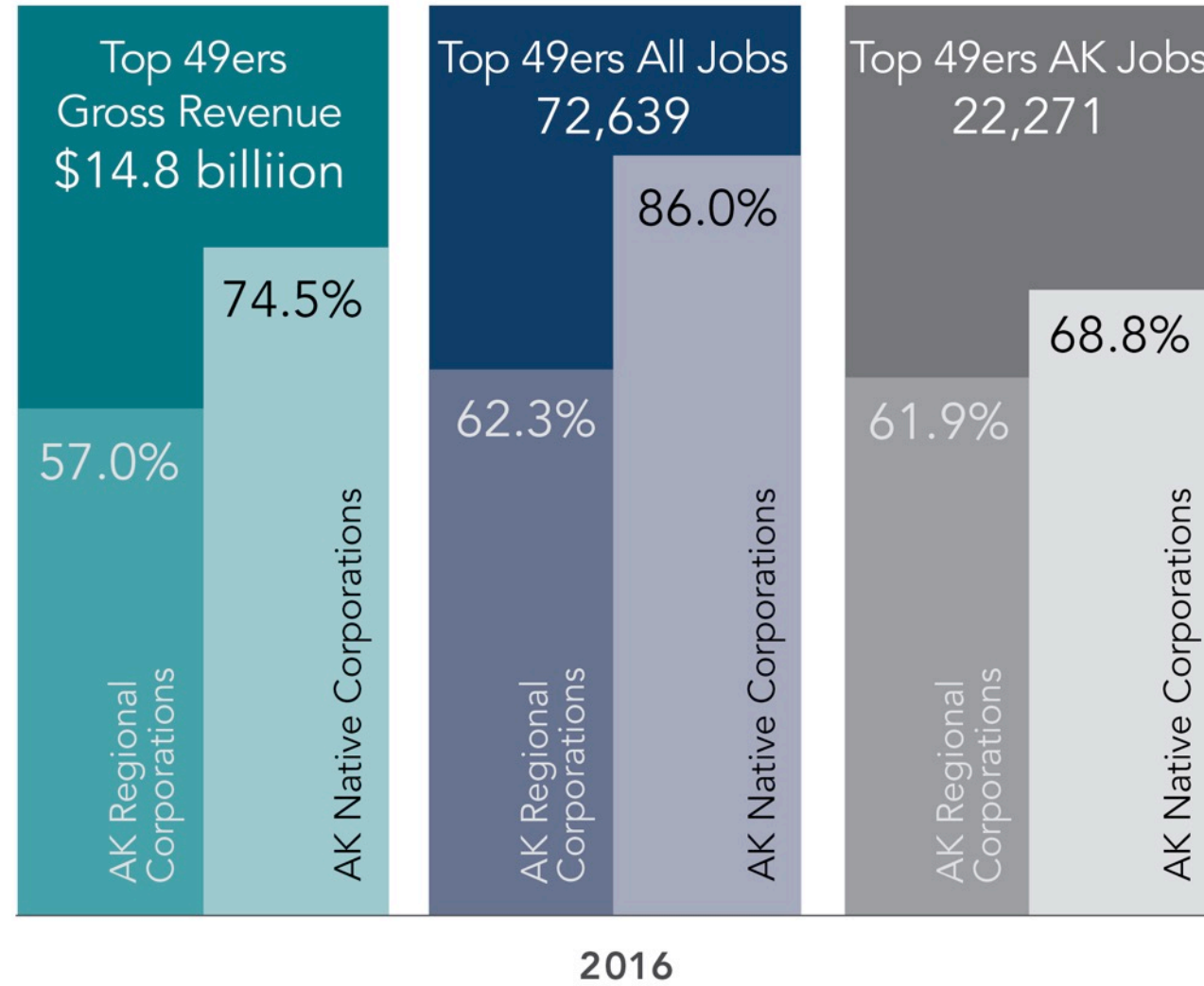
- **ANCSA Corporations have dramatically diversified Alaska's economy.**
- **ANCSA increased private land ownership in Alaska.**
- **Not all Alaska Native people are ANC shareholders.**
- **Stock cannot be traded.**
- **The land is part of who we are.**
- **7(i) and 7(j)**

## Who Owns Alaska





## IMPACT OF ANCSA CORPS





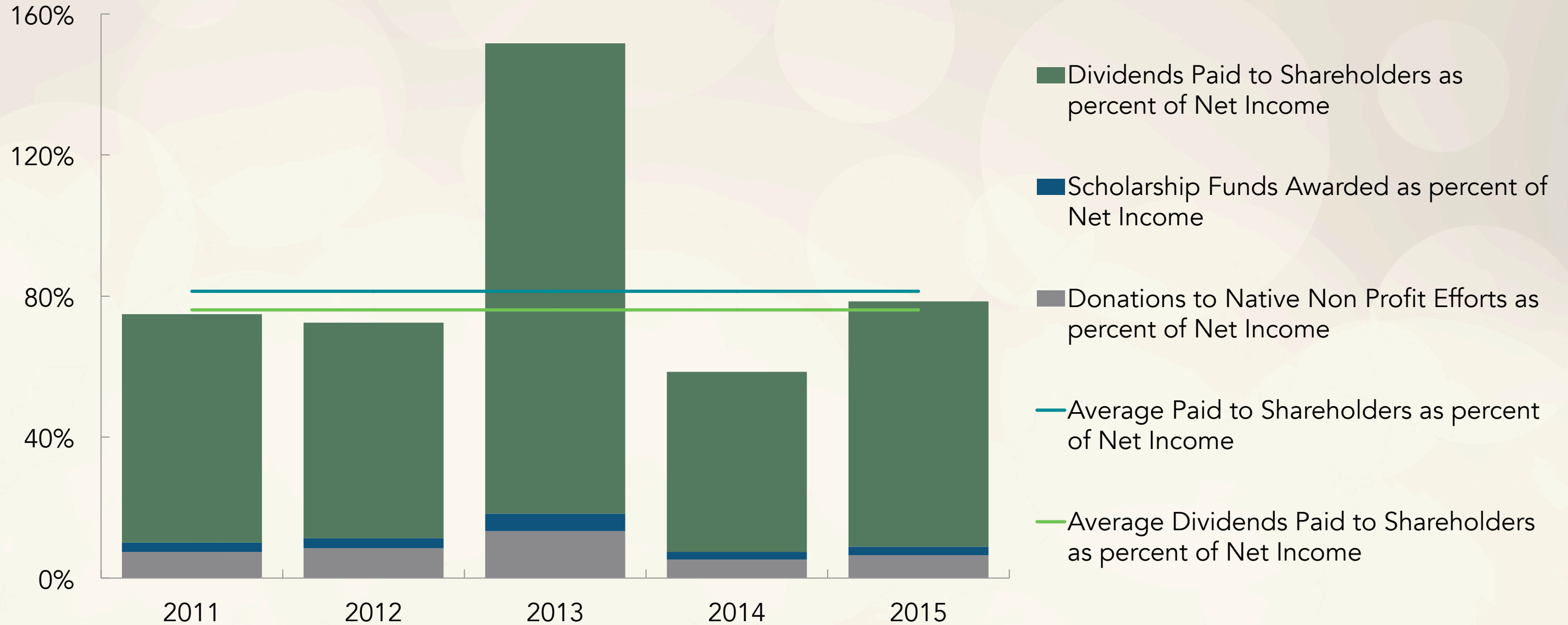




# ANCSA REGIONAL ASSOCIATION BOARD MEMBERS

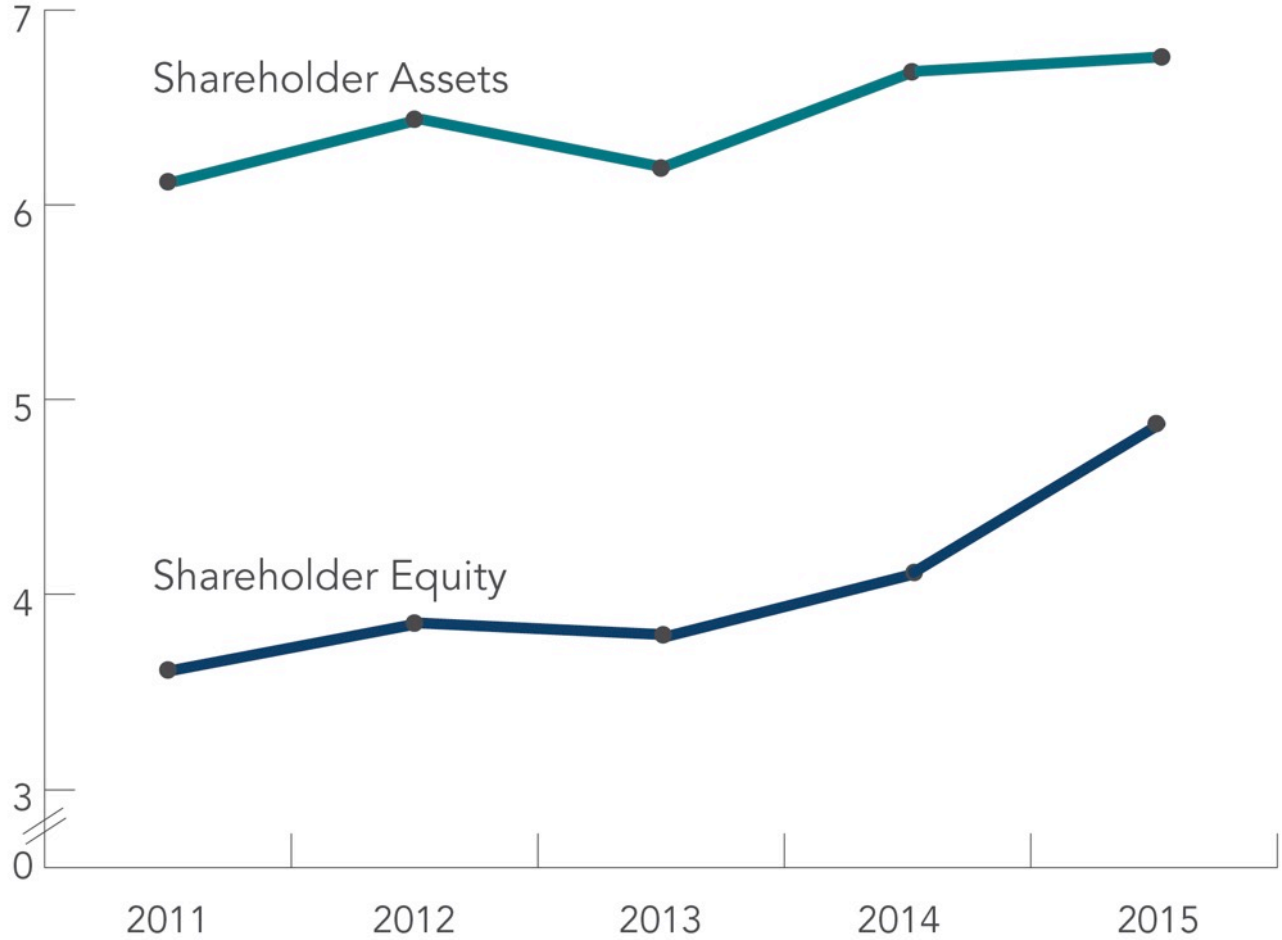


# Building Shareholder Capacity





# TOTAL SHAREHOLDER EQUITY AND ASSETS (IN BILLIONS)



# ANCSA ECONOMIC IMPACT 2015



Shareholders: **121,300**



Dividends Paid to Shareholders:  
**\$167,344,927**

Donations to Non-Native Charities:

**\$1,571,833** 



Donations to Native Non-Profits:  
**\$15,652,533**

Scholarships Awarded:

**3,790** 

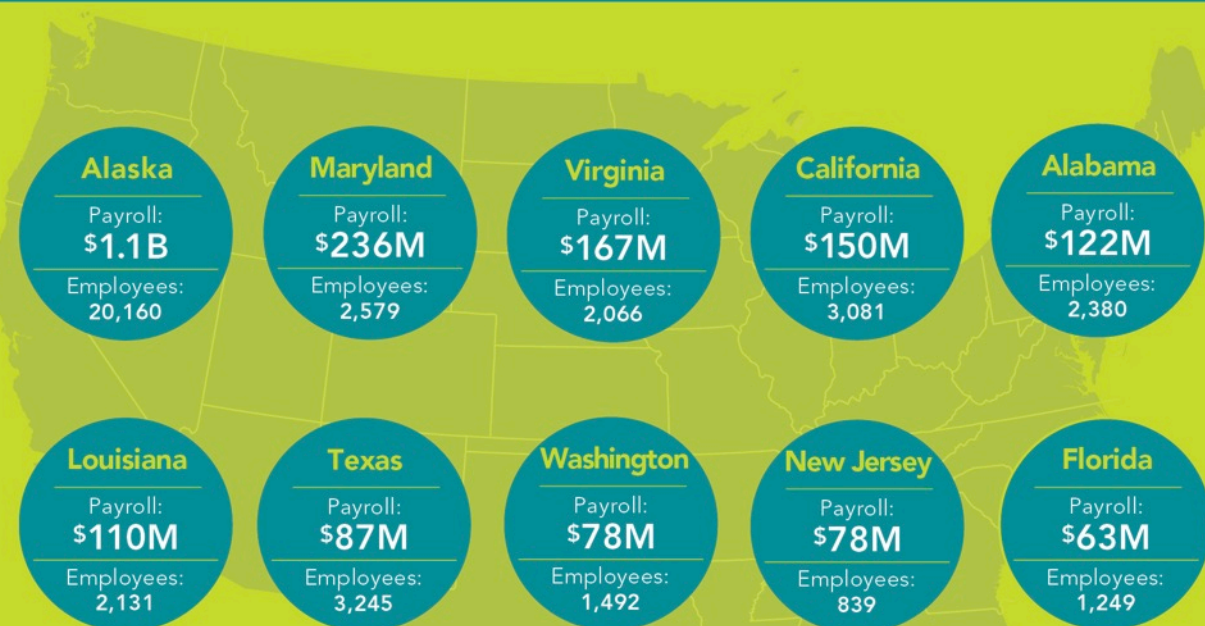
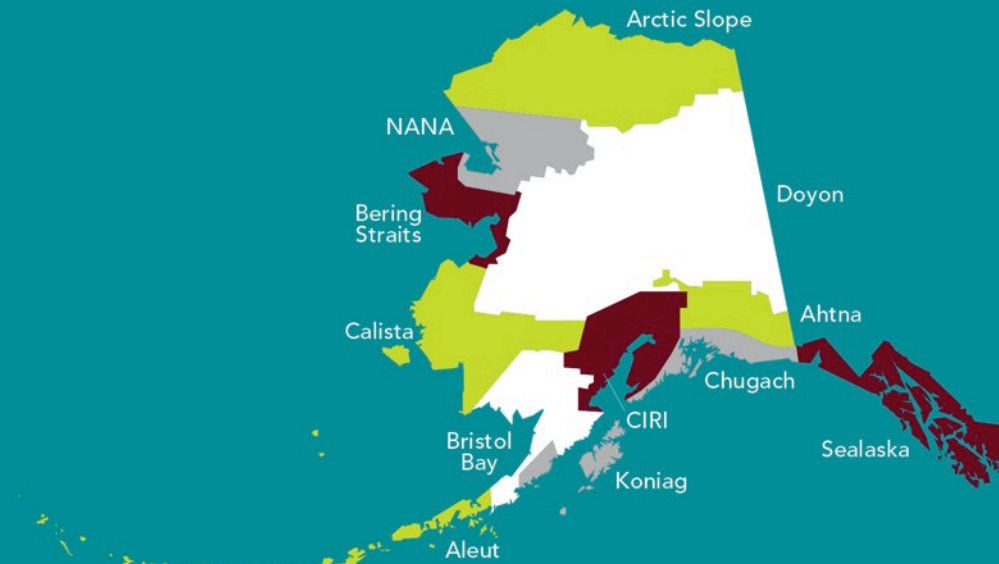


Scholarship Funds Awarded:  
**\$5,833,820**



Employees:  
**51,213**

Alaska Employees:  
**20,160**



TOTAL REVENUE: **\$8,714,490,866** 8(A) REVENUE: **\$2,176,928,741**